



To the Board of Directors of
National Institute of Family and Life Advocates

Management is responsible for the accompanying financial statements of National Institute of Family and Life Advocates (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements in accordance with accounting principles generally accepted in the United States of America. I have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. I did not audit or review the financial statements nor was I required to perform any procedures to verify the accuracy or completeness of the information provided by management. I do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

Manassas, VA
May 11, 2023

National Institute of Family and Life Advocates
Statement of Financial Position
At December 31, 2022

Assets

	<u>Amount</u>
Current Assets	
Cash and Cash Equivalents	\$ 161,109
Accounts Receivable	8,631
Employee Advances	968
Prepaid Expenses	<u>1,702</u>
Total Current Assets	172,410
Property & Equipment	
Furniture and Equipment	16,371
Accumulated Depreciation	<u>(2,503)</u>
Total Property & Equipment	13,868
Other Assets	
Security Deposit	<u>3,200</u>
Total Other Assets	<u>3,200</u>
Total Assets	<u><u>\$ 189,478</u></u>

Liabilities and Net Assets

Current Liabilities	
Accrued Expenses	\$ 585
Payroll Liabilities	18,917
Deferred Revenue	950
Credit Cards Payable	<u>27,036</u>
Total Current Liabilities	47,488
Long Term Liabilities	
Deferred Free Rent	<u>5,506</u>
Total Long Term Liabilities	<u>5,506</u>
Total Liabilities	52,994
Net Assets	
Without Donor Restrictions	<u>136,484</u>
Total Net Assets	<u>136,484</u>
Total Liabilities and Net Assets	<u><u>\$ 189,478</u></u>

See Accountant's Report and Notes to Financial Statements

National Institute of Family and Life Advocates
Statement of Activities
For the Year Ended December 31, 2022

	<u>Without Donor Restriction</u>	<u>Total</u>
Revenues, Gains and Other Support		
Membership Dues	\$ 368,151	\$ 368,151
Public Support	355,381	355,381
Training	485,229	485,229
Materials	43,044	43,044
In Kind Services & Facilities	<u>18,050</u>	<u>18,050</u>
Total Revenues, Gains and Other Support	1,269,855	1,269,855
Expenses		
Program	1,161,188	1,161,188
General and Administrative	127,033	127,033
Fundraising	<u>63,123</u>	<u>63,123</u>
Total Expenses	<u>1,351,344</u>	<u>1,351,344</u>
Change in Net Assets from Operations	(81,489)	(81,489)
Other Income (Expense)		
Interest Expense	<u>(2,796)</u>	<u>(2,796)</u>
Total Other Income (Expense)	<u>(2,796)</u>	<u>(2,796)</u>
Increase (Decrease) in Net Assets	(84,285)	(84,285)
Net Assets (Deficit), Beginning of Year	229,026	229,026
Prior Period Adjustment	<u>(8,257)</u>	<u>(8,257)</u>
Net Assets (Deficit), End of Year	<u>\$ 136,484</u>	<u>\$ 136,484</u>

See Accountant's Report and Notes to Financial Statements

National Institute of Family and Life Advocates
Statement of Functional Expenses
For the Year Ended December 31, 2022

	<u>Program</u>	<u>General and Administrative</u>	<u>Fundraising</u>	<u>Total</u>
Functional Expenses				
Advertising	\$ 3,473	\$ -	\$ -	\$ 3,473
Bank Fees	-	314	-	314
Merchant Fees	19,652	-	-	19,652
Dues and Memberships	7,556	-	-	7,556
Computer and IT	13,041	-	-	13,041
Conferences and Training	180,402	-	-	180,402
Contract Services	194,796	-	-	194,796
Depreciation	1,185	-	-	1,185
Direct Mail	-	-	24,381	24,381
Fundraising Expenses	-	-	59	59
In Kind Services & Facilities	18,050	-	-	18,050
Insurance	2,724	-	-	2,724
Licenses and Fees	556	-	-	556
Meals and Entertainment	3,082	-	-	3,082
Miscellaneous	969	-	-	969
Office Expenses	19,760	-	-	19,760
Postage, Shipping and Delivery	14,435	-	-	14,435
Printing and Copying	45,991	-	-	45,991
Professional Services	255	-	-	255
Rent	60,229	-	-	60,229
Employee Benefits	10,901	-	-	10,901
Wages and Housing	480,162	117,795	35,959	633,916
Payroll Taxes	36,624	8,924	2,724	48,272
Supplies	7,537	-	-	7,537
Telephone	8,211	-	-	8,211
Travel	27,745	-	-	27,745
Utilities	3,852	-	-	3,852
Total Functional Expense	\$ 1,161,188	\$ 127,033	\$ 63,123	\$ 1,351,344

National Institute of Family and Life Advocates
Statement of Cash Flows
For the Year Ended December 31, 2022

Cash Flows from Operating Activities

Change in Net Assets	\$ (84,285)
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation	1,185
(Increase) Decrease in Receivables	(8,631)
(Increase) Decrease in Prepaid Expenses	15,744
(Increase) Decrease in Other Assets	(133)
Increase (Decrease) in Current Liabilities	<u>17,643</u>

Net Cash Provided (Used) by Operating Activities \$ (58,477)

Cash Flows from Investing Activities

Cash Payments for the Purchase of Property and Equipment	<u>(12,614)</u>
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Net Cash Provided (Used) by Investing Activities (12,614)

Cash Flows from Financing Activities

Net Effect of Prior Period Adjustments	<u>(8,257)</u>
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Net Cash Provided (Used) by Financing Activities (8,257)

Net Increase (Decrease) in Cash (79,348)

Cash at Beginning of Year 240,457

Cash at End of Year \$ 161,109

Interest Paid, included in Net Income: \$2,796

National Institute of Family and Life Advocates
Notes to Financial Statements
December 31, 2022

A. ORGANIZATION

National Institute of Family and Life Advocates (NIFLA), (the “Organization”) is a non-profit organization that was incorporated in Virginia in 1993.

Mission

As a faith-based nonprofit, NIFLA seeks to advance the cause and culture of life in America. By working closely with each pro-life pregnancy center in our network, NIFLA strives to better equip these invaluable community resources so they may serve abortion-vulnerable women more effectively.

Vision

NIFLA envisions achieving an abortion-free America and creating a culture where all life, born and unborn, regardless of infirmities, handicaps, age, or gender, is protected under the law and cherished in the hearts of the citizens of our republic.

B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Framework of Accounting – The financial statements of the Organization have been prepared on the US GAAP financial framework of accounting. The accrual method is used for calculations so revenue is recognized when earned and expenses are recognized when incurred.

Use of estimates and assumptions – Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets, liabilities and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Financial statement preparation – The Organization reports information regarding its financial position and activities according to two classes of net assets: with and without donor restrictions.

Contributions – Grants and contributions received are recorded as with or without donor restrictions, depending on the existence and/or nature of any restrictions. The Organization reports gifts of cash and other assets as donor restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, donor restricted assets are reclassified to without donor restricted net assets and are reported in the Statement of Activities as Net Assets Released from Restrictions.

Cash and cash equivalents – For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Property and equipment – The Organization capitalizes expenditures exceeding \$1,000. Property and equipment is stated at cost and is depreciated using the straight-line method over an estimated useful life of five years for equipment. Depreciation for 2022 was \$1,185.

Functional allocation of expenses – The Organization’s expenses have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among the areas benefited.

National Institute of Family and Life Advocates
Notes to Financial Statements
December 31, 2022

Income taxes – The Internal Revenue Service has recognized the Organization as a Section 501(c)(3) organization exempt from income tax under Section 501(a) of the Internal Revenue Code and applicable income tax regulations of the Commonwealth of Virginia.

C. CONCENTRATIONS OF RISK

For the year ended December 31, 2022, contributions from the top five donors totaled 36.7% of donations received. One donor contributed 11.3% of total donations received.

D. LEASES

The Organization was obligated to pay on a lease for 2,025 square feet in an office building on the first floor of 10333 Southpoint Landing Boulevard, Suite 107, Fredericksburg, VA 22407. The original lease commenced August 28, 2019 and an expiration date of December 31, 2024. The lease contained a three-month free rent period at the start of the lease. This amount is being amortized over the life of the lease. The monthly rent rate was \$4,894. The rent escalates 3% every twelve months from the start of the lease.

Future minimum lease payments for the remainder of the lease term are as follows:

Year ended:	Amount
12/31/2023	\$ 64,812
12/31/2024	66,756
Total	\$ 131,568

E. PRIOR PERIOD ADJUSTMENTS

The amount reflected in prior period adjustment relates to deferred free rent not recognized in prior periods.

F. FINANCIAL ASSETS AVAILABLE FOR THE NEXT YEAR

The Organization has \$172,410 of financial assets available within 1 year of the balance sheet date to meet cash needs for general expenditure consisting of cash and cash equivalents of \$161,109. There are \$108,610 of these financial assets that are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the balance sheet date. The Organization has a goal to maintain financial assets, which consist of cash and short-term investments, on hand to meet 60 days of normal operating expenses, which are, on average, approximately \$222,682. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

G. SUBSEQUENT EVENTS

Subsequent events have been evaluated through information known as of May 11, 2023, which is the date of these financial statements were available to be issued.

